



# PARTNER SOLUTIONS: COMMERCE SOLUTIONS

EPOS & Online Marketplace Integration for SAP Business One

# Commerce solutions for SAP Business One eCommerce & Electronic Point of Sale add-ons

## Aphix eCommerce Software Suite

Working together Ochiba and Aphix Software offer customers truly a scalable eCommerce and digital ordering solution. Which will seamlessly integrate with SAP Business One.

This means you can get maximum benefit from every online customer engagement – with minimum effort.

Ochiba can now offer customers the opportunity to sell in various digital market places all through a single connection.

The Aphix platform future proofs your digital needs. It provides the ability to launch multiple digital ordering products from one secure cloud platform. This means the customer's digital ordering system can grow with their business.

Aphix Software have developed a suite of eCommerce and mobile ordering products, which offer real-time integration to SAP Business One plus connectivity to various digital marketplaces on one secure and robust platform.

Trusted by over 150 customers the Aphix Cloud Platform is the world's most flexible digital ordering platform. A truly scalable secure solution which will help you start your digital transformation and grow alongside your business.

The Aphix eCommerce Suite helps wholesalers and B2B companies sell online through your own branded WebShop which can be deployed in as little as 21 days. While the Mobile Apps work across devices and allow your field sales team direct access to all the information and processes they need while out of the office to ensure they hit their targets.



*"We have signed up new trade customers, have gained entry to new markets. We can now reach customers where our field reps previously could not. eCommerce sales now represent almost 30% of our global sales revenues and 60% of all new business is online."* Simon Grennan, MD, Quality Tractor Parts

## Maeko Connect

If you have SAP Business One and have an EPOS requirement then **Maeko Connect** is for you.

**Maeko Connect** helps you increase efficiency by reducing training time, user errors and effort through simplifying ERP processes.

When most EPOS Systems are integrated with ERP they run in Batch Mode. Which means sales data from the EPOS system is updated once a day. With **Maeko Connect** the transfer from and to SAP Business One is in real time. This provides a true picture of stock, sales and availability throughout the whole company.

**Maeko Connect** is easy to use by either keyboard, mouse or touch screen. With fast lookup its simple to enter and retrieve customer quotes or orders. The system is perfect for ensuring high customer service.

Key features of **Maeko Connect** are:

- Barcode scanning
- Product code use instead of barcodes
- Price over-ride with cost price check
- Open department sales
- Refund handling with reasons & reference to original sale
- Full "no sale" handling with reasons logging
- User programmable fast buttons
- Customer orders – retrieve and save
- Customer quotations retrieve and save
- Multiple payment method support
- User logon : keyed, swipe, scan, biometric fingerprint
- End of day Z and X reconciliation.
- Manager diagnostic reports.



**Maeko SNAP** components are also available with **Maeko Connect** to help increase your sales reach further than ever before.

**Maeko Snap** components allow real-time integration of your SAP Business One system to:

- eBay
- Amazon
- Magento websites
- Concessions
- Franchises
- Couriers

With the Bulk Order Processing component you can bulk process online orders producing picking lists, shipping labels and invoices at the touch of a button.





A hand is shown holding a credit card over a payment terminal keypad. The keypad has several buttons with labels like '5%', '9.9%', 'x46', and 'GMN'. The background is a blurred blue and white pattern.

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